

Director of Operations

Clarip's patented Hybrid Artificial Intelligence technology is disrupting the fast growing Data Privacy industry. Clarip's technology is used by the Fortune 500 companies to help protect customer data and comply with the privacy laws around the world. With the Data Privacy / Data Protection market poised to go over \$103 billion in the next few years, Clarip is growing fast and looking for you to join our operations team on this exciting journey. With Fortune 500 companies lining up to use Clarip's platform, you will reap incredible rewards and make a big impact along the way!

As Director of Operations, you will have responsibility and accountability for operations across multiple divisions within the company. You are a very detail-oriented person and must have prior experience managing cross functional teams.

Responsibilities:

- Manage and ensure team performance
- Be the liaison between executive management and sales, engineering teams
- Oversee timely delivery of proposals, RFPs and security assessments
- Manage cross functional team members and their tasks
- Ensure that deadlines are met
- Participate in sales meetings and help drive the deal
- Manage sales operations and help reduce sales cycles
- Participate in daily meetings and increase team productivity
- Set goals for team members and monitor their progress

Qualifications

- Bachelor's degree in business administration or related area
- Minimum of 7 years of operations experience
- Excel at working in a fast-paced environment
- Excellent communicator both orally and written
- Ability to stay focused on results while working independently
- Strong problem solving and analytical skills
- Understanding of IT Operations is a plus
- Great problem solver and decision maker
- Detail-oriented, diligent, and proactive
- Skilled in time management

- **Prior experience serving as Chief-of-Staff in a fast growing software company is required**

What we offer

- A career in a fast growing technology company
- Contributing to something that is truly impacting people's lives
- Becoming part of the movement that cares about data privacy
- Excellent compensation and unlimited growth opportunity

Compensation

- Competitive salary, bonus
- Additional Performance bonus
- Stock options
- Paid vacation

Please send resumes to jobs@clarip.com along with your LinkedIn profile URL, and a cover letter.